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Useful Links

PA Phi Beta Lambda
<http://www.papbl.org>
*The official site of Pennsylvania FBLA.
Find your region's FBLA chapters on
this site and get them involved with
PBL*

National FBLA-PBL Website
<http://www.fbla-pbl.org>
*The national website of the FBLA-PBL
headquarters*

PBL Eastern Region Website
<http://pber.fbla-pbl.org>
*The regional website of the FBLA-PBL
Eastern Region*

MaggieMoo's Fundraising Program and Business Plan Contest

MaggieMoo's is a proud partner of Future Business Leaders of America - Phi Beta Lambda (FBLA-PBL) in preparing young people for success in business and developing entrepreneurial skills. We are pleased to announce fundraising opportunities with our local MaggieMoo's Ice Cream & Treateries and a Business Plan Contest to win your own Treatery!



**MaggieMoo's
Fundraising Program and
Business Plan Contest**

[Click Here Or The Picture For MaggieMoo!](#)

Raise Funds for Your FBLA-PBL Chapter!

Celebrity Scoop Nights at MaggieMoo's are an innovative, exciting, and fun way to raise funds. Your FBLA-PBL chapter can host a Celebrity Scoop Night at a local MaggieMoo's Ice Cream and Treatery. During the Celebrity Scoop Night event, members of your school, FBLA-PBL chapter, and/or local celebrities are featured as the "Celebrity Scoopers" and actually serve ice cream to customers.

Maggie, our beloved spokes cow, will help promote the event with a visit to your school to distribute flyers and will make a special appearance the night of the event to visit with customers and take pictures. And the best part, your FBLA-PBL chapter will earn at least 12% of the sales from the Celebrity Scoop Night.

Check out the Celebrity Scoop Nights at MaggieMoo's Fundraising Guide below to find step-by-step instructions on planning a fundraiser at your local MaggieMoo's Ice Cream & Treatery.

Dream of Owning Your Own Business?

Enter the MaggieMoo's Business Plan Writing Contest. This contest rewards the creator of the best business plan for opening and operating a MaggieMoo's Treatery with either a MaggieMoo's franchise* or a \$10,000 college scholarship. This contest is only open to all legal residents of the continental

Contact Us

<http://www.papbl.org>

secretary@papbl.org

Kristofer Knittle

PBL Chapters

You should have

- Paid State and National Dues
- Submitted your chapter contact info, online or through mail

If not please contact Kimberly Ciotti at treasurer@papbl.org, regarding dues and contact Megan Beatty at president@papbl.org, regarding your chapter contact.

To be apart of the e-News and let PA PBL know what your chapter is doing then email us. Please submit articles of your chapter activities to [Kristofer Knittle](#), State Secretary.

United States who are members of FBLA-PBL including high school, college, and the professional divisions.

All submissions must follow the MaggieMoo's Business Plan Contest Guidelines and be postmarked by December 31, 2005. Click on the link below for the complete MaggieMoo's Business Plan Contest Guidelines.

**MaggieMoo's will waive the \$30,000 franchisee fee. NO PURCHASE NECESSARY. Void where prohibited.*

Hurricanes Katrina and Rita Relief

Support-a-Member:

The Support-a-Member program will provide for FBLA-PBL members and/or students displaced by a national tragedy who would like to continue to participate in an FBLA-PBL chapter, despite financial adversity. The Support-a-Member program is a great way for members in unaffected areas to help FBLA-PBL members in affected areas.

Adopt-a-Chapter:

Like the Adopt a Member, this program will support the FBLA-PBL chapters from the areas affected by a national tragedy. It offers a unique way for unaffected chapters to directly impact the lives of FBLA-PBL members across the country.

Please visit the [National](#) site for more information! [Adopt Now!](#)

NFLC Awards

The state this year which hosted the 2005 NFLC in Pittsburgh, PA, received two awards during the closing session. Pennsylvania Phi Beta Lambda received the Largest State Chapter Delegation and the Largest Increase in Membership Award. Shippensburg also received an award at the NFLC for having the Largest Local Chapter Delegation at the conference.



Pictured Above (left to right): Kimberly Ciotti, State Treasurer, Kris Knittle, State Secretary, and Megan Beatty, State President.

National Membership Numbers

Currently Pennsylvania is ranked #2 in terms of membership. PA has 325 paid members. This can change as more chapters submit national dues. We can all work together to continue to help our membership numbers grow. All chapters must pay state and national dues for all members.

Pittsburgh Summary

This year's National Fall Leadership Conference was held in Pittsburgh PA on the weekend of November 4-6th. This conference provided members the opportunity to attend workshops and hear about a variety of topics including competitive events, communication skills, and chapter fundraisers. Members were motivated by hearing keynote speakers Michael Karpovich and Josh Ship at the opening and closing sessions, respectively. In addition to all that the conference had to offer, Pennsylvania hosted a social event which gave members the chance to go out together and explore the highlights of Pittsburgh by visiting local attractions such as Primanti Brother's Restaurant and The Duquesne and Monongahela Inclines. Pennsylvania was also recognized for the largest Phi Beta Lambda delegation at the conference with 66 members as well as being recognized for the highest increase in membership.



PA PBL Social event at Duquesne Incline. Includes NY PBL and ME PBL.

PA Chapter Dues

Here is a list of active chapters and those who have paid State dues. If your chapter is not on this list please contact Kimberly Ciotti, State Treasurer at treasurer@papbl.org.

This list is as of November 30, 2005.

Alvernia College
Bloomsburg University
Central Penn
Drexel University
Elizabethtown College
Indiana University of Pennsylvania
Lansdale School of Business
Laurel Business Institute
Lebanon Valley College
Mansfield University

Montgomery County Community College
Shippensburg University
South Hills - Phillipsburg
South Hills - State College

Chapter News

Alvernia College

The Alvernia College chapter recently began planning for their winter service project. As part of Christmas on Campus, an event sponsored by the Student Government Association, the chapter will be assisting underprivileged, migrant children to write holiday greetings to elderly individuals residing at Berks Heim, a local nursing home. After the event takes place and the greeting cards are written, members of the chapter will visit the nursing home to personally deliver the cards and spread the joy of the season through singing carols. Alvernia's chapter has continuously worked toward meeting the needs of its members. The 2005-2006 Alvernia College chapter has established itself as a service-driven organization and will continue to foster professionalism within its members throughout the year.



Alvernia College at the NFLC

Central Pennsylvania College

Central Penn PBL is off to a great start this year. We held a huge membership drive in October that was extremely successful. We hope that our increase in membership will lead to great things for our chapter this year.

Central Penn's chapter is busy planning a Christmas Service Project. We are working with a Children's home to plan a holiday party for the children. One of our members will become Santa for the day to deliver presents to the children. We will also play games and eat great food. Hopefully the day will be lots of fun!!

Drexel University

On Thursday, November 17th Drexel University PBL had the

opportunity to host a communication summit, accommodating to seven chapters in the City of Philadelphia and its surrounding suburbs. Held in the atmosphere of Drexel Pizza, those in attendance were Drexel University, Chestnut Hill College, and Montgomery County Community College. Unprecedented by any other chapter, this summit gave the ability for those chapters in attendance to discuss and deliberate amongst such issues as recruitment, fundraising, officer elections, chapter/university relations, and planning events. State Treasurer Kimberly Ciotti gave insight and advice as to how to properly manage a PBL Chapter in addition to resolve some of the common obstacles that a local chapter President or simply a member may encounter.

Montgomery County Community College

Montgomery County Community College's Phi Beta Lambda chapter hosted a guest speaker at their meeting. Mr. Edward Livrieri, Certified Financial Planner, came and spoke to the organization about student loans, credit card debt, your credit score, and investments. There was also an open forum for the members and students to ask questions. This was a very beneficial workshop for their chapter's members as well as the student body. Montgomery County Community College's chapter is looking into host more guest speakers in the future on other topics as well.

Additionally On November 30, Montgomery County Community College Phi Beta Lambda hosted a business tour of the Philadelphia Phillies' Stadium, Citizen's Bank Park. The officers and members had the opportunity to meet their Vice Presidents and engage in a round table decision of what the executives did in their positions, as well as their education, and professional backgrounds. The members also had the opportunity to hear about the company's internship program. This business tour was very beneficial for the members and they hope to have the opportunity to host more business tours.



Pictured Above (left to right): Kwan Morrow, Vice President, Nancy Xie, Treasurer, Christin Mongone, Secretary, Lindsay

Clark, Public Relations, Kimberly Ciotti, President, and Grace Livrieri, Historian.

If you would like to submit an article to be published in the next E-news, please email Kristofer Knittle at secretary@papbl.org.

Outstanding Chapter Challenge

This year the State Executive Board is sponsoring the **Outstanding Chapter Challenge**. Does your chapter attend state and national events, community service projects, and do other chapter activities? These activities can earn you points towards winning the Outstanding Chapter Challenge, the **\$100 Bonus**, and a chance to be recognized at Nationals!

All you have to do is: follow the guidelines in the Outstanding Chapter Criteria, then every month submit your estimated point totals to Megan Beatty at president@papbl.org. This is worth an extra 3 points per month. Last make sure you check the website often to see who is in the lead!!!

Remember there is a CASH PRIZE for the OUTSTANDING CHAPTER, so work hard to be outstanding!!! Attending a SFOO is worth points too!!

This Month's Challenge Standings:

Temple University (269)

Montgomery County Community College (175)

Indiana University of Pennsylvania (105)

Alvernia College (100)

Central Penn College (66)

HACC- Wildwood (41)

Please check the State website for more information or [Click Here to start earning points!](#)

Good Luck to all chapters!!!!

Advisor & Officer Spotlight

Each issue we will be highlighting an officer or advisor on the State Board. This will familiarize the members with the officer team.



Gary R. Schwartz is a senior professor emeritus at Harrisburg Area Community College. After 33 years of full-time teaching of accounting, marketing, and business law, he is now an adjunct professor of business

law.

Gary has had many years of association with FBLA-PBL. He is a past state president of the Pennsylvania Business Education Association, the association of high school and college business teachers. Gary received the awards of Outstanding Young Men of America by the U.S. Jaycees, and Who's Who in the East.

Gary serves Pennsylvania Phi Beta Lambda as the financial advisor. He works diligently to assist the SEC with financial decisions. THANK YOU GARY!

Kimberly Ciotti is a sophomore majoring in Business Administration with a concentration in Accounting at Montgomery County Community College. Kimberly currently lives in Jeffersonville, PA and is a graduate of Norristown Area



High School in 2003. Kimberly is very active in at Montgomery County Community College. She is the Senate Chair for the Student Government Association, sits on the Student Life Committee, as well as the Academic Progress Committee, and is the President of Montgomery County Community College's Phi Beta Lambda.

Kimberly's future plans are to graduate from Montgomery County Community College and attend Villanova University where she will earn her baccalaureate degree in Business with a concentration in Accounting. Kimberly plans to continue her involvement with Phi Beta Lambda while attending Villanova University.

Kimberly currently serves as the State Treasurer. She is responsible for keeping accurate financial records, conference registration and dues processing.

Thank You

The State Executive Council would like to extend a Thank You to Kwan Morrow from Montgomery County Community College for speaking on behalf of PA PBL at the FBLA State Leadership Workshop. Kwan gave an excellent speech on the benefits of joining Phi Beta Lambda.

State Leadership Conference

The State Executive Council has recently finalized the location for the 2006 State Leadership Conference. It will be held at the Lancaster Host Resort on **April 21-23, 2006**. Please forward any ideas for the SLC to a State Officer.



For more information regarding the upcoming events with the state please check out our calendar. [Click Here!](#)

Thank You, Pennsylvania!

A HUGE THANK YOU goes out from the State Executive Council to **Temple University** and **Indiana University of Pennsylvania** for hosting the 2005 State Fall Officer Orientations and to **Alvernia College** for hosting an SEC meeting!

If you would like to host a state meeting at your school please email the state President at president@papbl.org. Please check the website for the up coming SEC meeting dates.

Contact Information

Your 2005-2006 officer team has made available their contact information for the PA local chapters.

President:

Megan Beatty
president@papbl.org

Vice President:

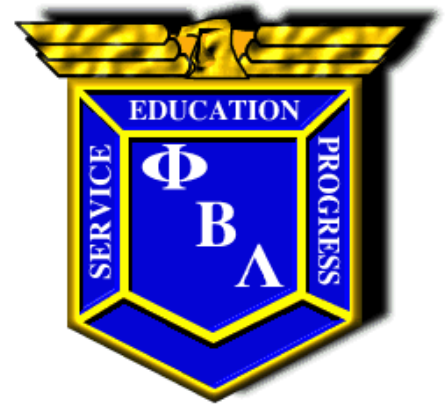
Alicia Picard
vice_president@papbl.org

Secretary:

Kristofer Knittle
secretary@papbl.org

Treasurer:

Kimberly Ciotti
treasurer@papbl.org



If you have any ideas of how to improve PA PBL, don't hesitate to contact an officer and share the ideas you have with us.